	HOTEL		HOTEL INFORMATION	TOUR OPERATOR	TO INFORMATION
COMPANY	Grand Hotels Management and Marketing Ltd	HOTEL NAME	Grand Hotel Bansko *****	COMPANY	
EPRESENTED BY	MILENA ANTOVA	RESORT	5 GLAZNE STR, BANSKO; BULGARIA	REPRESENTED BY	
POSITION	CEO			POSITION	
ADDRESS	SOFIA 251E OKOLOVRUSTEN PUT BLVD			ADDRESS	
		E-mail		LICENSE	
VAT NUMBER	206072108	www:	www.grandhotel.bg	VAT NUMBER	
PHONE NUMBER	+359879999942	FOR RESERVATI ONS 0700 12 120		PHONE NUMBER	
CONTRACT MANAGER		LICENSE PK-19-15252		CONTRACT MANAGER	

ANNEX №1 ALLOTMENT HB + SEASON WINTER 2025-2026 – FOR ALL MARKETS

					ACCOMMOL	DATION RATES AN	ID CONDITIONS						
	SEASON	1	2	3	4	5	6	7					
PERIOD		01.12.2025 - 21.12.2025	22.12.2025 - 27.12.2025	28.12.2025 - 02.01.2026	03.01.2026- 10.01.2026	11.01.2026- 06.02.2026	07.02.2026- 09.03.2026	10.03.2026- 15.04.2026	Number of requested rooms by allotment	Minimum occupancy	Maximum occupancy		
	Release period	3 days	21 days	28 days	7 days	7 days	7 days	3 days					
Board		<i>HB</i> +	<i>HB</i> +	<i>HB</i> +	<i>HB</i> +	<i>HB</i> +	<i>HB</i> +	<i>HB</i> +					
Roo	m Types												
Double Deluxe room (rate per person)		95.00 €	127.00 €	178.00 €	121.00 €	115.00 €	127.00 €	95.00 €		2ad	2ad+1 child/8.99y/		
Single room		170.00 €	253.00 €	366.00 €	217.00€	207.00 €	228.00 €	170.00 €		1ad	1ad+1inf/5.99y/		
One-bedroom apartment (rate for 2 persons)		303.00 €	370.00 €	472.00 €	357.00 €	345.00 €	368.00 €	304.00 €		2ad	3ad+1child/5.99y/ or 2ad+2children		
Two-bedroom apartment (rate for 4 persons)		412.00 €	540.00 €	748.00 €	518.00 €	495.00 €	541.00 €	412.00 €		4ad	4ad+1child/5.99y/		
Executive room	n (rate per person)	116.00 €	144.00 €	196.00 €	138.00 €	132.00 €	145.00 €	112.00 €		2ad	2ad		
	Children from 0 to 5.99y.o	Free of charge											
	1st Child from 6 till 11,99 y.o accommodate in One - bedroom apartment			Free	of charge								
ACCOMODATION ON EXTRA BED	Children from 6 to 8.99y.o accommodate in Double Deluxe room	35.00 €	46.00 €	58.00 €	46.00 €	46.00 €	46.00 €	35.00 €					
	2 nd child from 6 to 11,99y.o accommodate in One bedroom apartment	35.00 €	46.00 €	58.00 €	46.00 €	46.00 €	46.00 €	35.00 €		·			
	Third adult	63.00 €	75.00 €	98.00 €	75.00 €	75.00 €	75.00 €	63.00 €					
	*A child who is not registered	l or whose age is not cor	rect as per the reservation	n will be charged the	price as a third a	dult.		•					

Grand Hotel Bansko is in the process of being categorized as 5 stars hotel

Prices include:

- Night-stay, breakfast (buffet), dinner (buffet), drinks during the meals from vending machines/water, coffee, juices and soft drink/, insurance, VAT 9%,
- Use of Indoor facilities such as: Finnish sauna, Salt sauna, Aroma sauna, steam bath, hammam, jacuzzi, relax room, Alpine relaxation area with fireplace, indoor swimming pool, kids pool and fitness center. The new SPA area: indoor thermal swimming pool, steam bath, aroma sauna, Scandinavian relaxation area, relax zone, outdoor thermal swimming pool. The SPA and fitness center are part of the main building and are indoor facilities.
- Ski services: shuttle bus transport hotel lift gondola hotel (scheduled), ski equipment storage,
- Completely renovated Children's club 150 M2

Breakfast (buffet): variety of hot and cold dishes, savory and sweet snacks, English breakfast, egg specialties, various dairy products, cold meats and cheeses, selection of bakery products, show cook with a variety of hot pancakes and waffles, cereals and pulses, fresh seasonal and dried fruit, a selection of fruit jams, different types of toppings, fresh vegetables, nuts, diet section, baby and children's menu, coffee, tea, juices from vending

Dinner (buffet): selection of fresh vitamin salads and soups, a rich variety of dishes from Bulgarian and international cuisine, vegetarian and meat dishes, pasta, a selection of bakery products, a sweet buffet with a variety from desserts, dietary section, fresh seasonal fruits, baby and children's menu, juices, soft drinks from vending machines Snack Sweet & Cake corner - snacks, hot and cold snacks, small cakes, pickles Excluded: local tourist tax payable by the tour operator who has to collect it from the client. The tax costs 1.35 EUR per person per night. Specific Conditions: Minimum 4 nights stay in Season 3: 28.12.2025 - 02.01.2026. There is no standard buffet dinner on 31.12.2025 Minimum 3 nights stay for all other periods. All prices are NET ones and does not include commission rate for tour operators The hotel does save its right to change the prices in case the government/local authorities change the already existing taxes, apply new ones or there are significant rises in prices of economic services like water, electricity, gas and other Obligatory reequipment for final sales for a minimum mark- up of 20% to end clients on the above rates. Non-observance of this clause will lead to termination of the contract Board surcharge per person per day Adult Children age 6 - 11.99 Children age 0 - 5.99 GALA DINNERS Festival New Year's Gala Dinner on buffet include 50g alcohol/optional vodka, whiskey/ ,500ml mineral New Year's Dinner 60.00 € free of charge OBLIGATORY water, 1/2 bottle of wine/ red or white/ per person Event Hall 120.00 € Festival New Year's Gala Dinner on buffet include 50g alcohol/optional vodka, whiskey/ ,500ml mineral water, 1/2 bottle of wine/ red or white/ per person New Year's Dinner 150.00€ 75.00 € OBLIGATORY free of charge Main Restaurant Festival Christmas Gala Dinner on buffet Christmas Dinner 45.00 € 22.50 € OBLIGATORY free of charge drinks are not included HB /Ultra All-inclusive Standard package is not applied for New Year's Eve and Christmas Eve EXTRA CHARGES: The new SPA center Pulse Therme Bansko in Grand Hotel Bansko 10.00 € for Accommodating in a room with balcony per night it's requested and confirmed by the hotel. 5.00 € for guarded parking per night upon availability 15.00 € for a special preferred room number 50.00 € exra charge for the executive room with Jacuzzi 25.00 € upgrade board from HB+ to Ultra All inclusive; 12.50€ upgrade from HB+ to Ultra All Inclusive for child from 6 to 11.99 y.o.; 40.00 € upgrade board from HB+ to Ultra All-inclusive for Season 2 and 3.;20.00€ upgrade board from HB+ to Ultra All-inclusive for child from 6-11-99 y.o. for Season 2 and 3. 25.00 € Accommodation for a pet up to 5kg. For big pet up to 6kg we can suggest you accommodation in hotel Grand Pets / Grand Hotel Therme / for an additional fee ***Early bookings and extraces- do not apply for extra charges **EXTRACES** 7=6, 8=7, 9=8, 10=9, 11=10, 12=11, 13=12, 14=12 for stay season 1,2,4,5, 6, 7 5=4 for stay season 1, 7 If the Free night falls 2 periods with different prices, free night is the one with the lower price EARLY BOOKING % Discount from hotel Deadline for reservations Deadline for prepayment Payment policy NB price *For Season 2,3 The rest 50% till 28 days before the arriving date 50% prepayment until 15.09.2025 30% 31.08.2025 15.09.2025 The rest 50% till 7 days before the arriving date *For Season 2,3 50% prepayment until 15.10.2025 The rest 50% till 28 days before the arriving date 25% 30.09.2025 15.10.2025 The rest 50% till 7 days before the arriving date

20%	31.	10.2025		15.11.2025	Т	50% prepayme The rest 50% till 7 da	ent until 15.11.2025 ys before the arrivin	g date	*For Season 2,3 The rest 50% till 28 days before the arriving date					
15%	30.	11.2025		15.12.2025	Т	50% prepayme The rest 50% till 7 da	ent until 15.11.2025 ys before the arrivin		*For Season 2,3 The rest 50% till 28 days before the arriving date					
*100% payment 7 da *All reservations mu									nade till 28days before the date of accommodation nodation.					
	Applying EXTRAS and early bookings seasons													
Season	1	2	3	4	5	6	7	*	Extras can be combined with Early booking except for Season 2,3					
Early bookings	yes	yes	yes	yes	yes	yes	yes	·	Extras can be combined with Eurly booking except for Season 2,5					
EXTRAS	yes	no	no	yes	yes	ves	ves							

Kick back:

≥ 2% kick back from 20 000 €uro to 34 999 €uro
≥ 3% kick back from 35 000 €uro to 99 999 €uro
≥ 4% kick back from 100 000 €uro to 199 000 €uro

The percentage is calculated and paid to the tour operator only after the proforma invoice, but not earlier than 30.04.2026 year.

TERMS & CONDITIONS				Stand	lard reservat	tions		Early booking reservations							
		Season 1 Season 2 Season 3 Season 4 Season 5 Season 6 Season 7								Season 2	Season 3	Season 4	Season 5	Season 6	Season 7
Free Cancelation	Days before arrival	7 days	21 days	28 days	14 days	7 days	7 days	3 days	7 days	28 days	28 days	14 days	14 days	14 days	3 days
50% penalty	Days before arrival	6 -3	20 - 14		13 - 7	6 - 3	6 - 3	2	6 - 3	27 – 21	-	13 - 7	13 - 7	13 - 7	6 -3
100% penalty	Days before arrival	2 - 0	13 - 0	27 - 0	6 - 0	2 - 0	2 - 0	1 - 0	2 - 0	20 - 0	27 - 0	6 -0	6 - 0	6 - 0	2 - 0
100% penalty		I	l			I	l	No Show		l		l			